2007 by the Numbers

The Community gave to Goodwill

Donations	382,000
Retail Revenues	\$11,812,265
Program Funding, Provincial Government	\$2,386,004
Funding, Capital Region United Way	\$141,059
Grants, Alberta Lottery Founda- tion	\$304,629
Other Income	\$344,777

TOTAL

\$14,988,734

Goodwill Gave Back to the Community

Number of People Supported through Power of Work	7,475
Pounds of household goods re-used, kept from landfill	13,500,000
Wages and benefits to Goodwill staff	\$8,850,299
Occupancy costs of donation centres, stores and training sites	\$3,354,486
Material costs	\$311,525
Other Costs	\$2,110,956
TOTAL	\$14,627,266

Contributions by Individuals Served

Volunteer hours by Individuals Served	14,01
Revenues Generated by Contract Services	\$181,70

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Annual Report 2007



Our business is changing lives 2007 New Horizons

Goodwill Industries of Alberta has experienced growth and change for 2007. Through this time of change we continue to take steps forward to becoming one of the top Goodwill's in the world! We've opened several new Attended Donation Centers and continue the expansion of retail operations. Our salvage operations have grown exponentially as we find several different vendors that are interested in our post-retail goods. The agency also spent a great deal of the year preparing for CARF. We again received a three year accreditation. This is the highest level of accreditation available. Several new programs were accredited through this process and the agency received excellent reviews for the survey. Workforce Development that will allow us to improve staff retention and growth. We look forward to an exciting year in 2008 where we expect to see further growth, stabilization and impact to our mission.

> GOODWILL INDUSTRIES OFALBERTA

Our Employers Say . . .

"They add smiles and laughs while they work. The jobs that they help with allow paid staff to better fulfill other duties"

"Residents would not be able to play Bingo without their assistance. Plus the residents really enjoy seeing them. Job coach is very good! Extra set of hands for various programs is really nice."

Thanks to Goodwill

I started at Goodwill on April 2, 2004. I began work at a training center and six months later I was hired as a janitor in the Goodwill stores. I also did sorting clothes and rag cutting. I enjoyed both jobs a lot. I had a lot of ups and downs in my life and that is why I had lots of trouble keeping jobs. The Goodwill staff supported me and helped me to become more confident in myself. With their help I was able to take on more hours and earn more money. I then wanted to work in the community. Goodwill helped me to find a fulltime job as a janitor. I did that job for about six months but found that it was too hard on my body. I decided to just work at the warehouse doing rags, mail and wires. I also used to help out at the Beverly donation center. I work almost everyday now and am very happy with all the stuff I do at Goodwill. I enjoy coming here because I feel like it is my home and that ever yone loves me. I get treated well and always feel like I have someone to talk to. I especially like doing the mail orders and the seeds because it is relaxing for me. Basically I feel stable in my life and a lot of it has to do with the support from Goodwill. I feel that Goodwill is a nice place to come and work if you have mental illness. I wish that we would continue to have Goodwill support for mental illness. My life wouldn't be the same without this program. Thank you for letting me tell you my story.

After the school year of 1979 I began working in the donation center hanging clothes and taking care of customers. I did this job for many years. I had a heart problem and had to stop working at the donation center. Goodwill gave me a job in the Commercial Services program because I would be able to sit down to work. This was in 1996. I worked on wires, rags, and mail and still do. The program has changed a lot over the years and has gotten a lot better. We do a lot of work here everyday. I love everything I do here, especially cutting rags. Everyone makes me feel at home here and I know people care very much for me. Goodwill helps me cope in life with my disability. They have helped me with my stress and to get a scooter and a new apartment to make my life better. I would be lost without my job. I am not the type of person to stay home and do nothing. I like getting up everyday and coming to work because I enjoy what I do and seeing all my friends, even though I get frustrated with them sometimes. I hope I can keep working for Goodwill because if I didn't work for this company I would probably be in the hospital because I would feel so isolated and I wouldn't know where to turn for help. Goodwill supports me to be happier and if it wasn't for Goodwill I don't know where I would be today and that is the honest truth.



United Way Member Agency

www.goodwill.ab.ca

